



September 8, 2020

Katlotech Communications
13 Burwash Drive
Yellowknife, NWT X1A 2V1
Attn: Lyle Fabian

TO WHOM IT MAY CONCERN

Schneider Electric IT Corporation Canada along with its Advanced Solutions Partner **Hallwood Milham Technologies**, is very pleased to extend its support to the **North America Trans-Territorial Fiber Optic Project** currently under development by **KatloTech Communications Ltd.**

Schneider Electric provides energy and automation solutions for efficiency & sustainability. We combine world-leading energy technologies, real-time automation, software & services into integrated solutions for homes, buildings, data centres & industries. We make energy safe, reliable, efficient & sustainable, open & connected.

As a global market leader in Secure Power and Data Centre solutions, Schneider Electric has wide-ranging expertise in large scale builds including Pre-Fabricated Data Centres, modular and scalable data centre solutions, multi-unit Uninterruptible Power Supplies and Power Distribution and Cooling systems.

We believe our extensive track record, supported by highly skilled teams of design engineers, project managers, technical specialists and subject matter experts would be an invaluable asset to this project.

We look forward to the continuing onward progress of this project and are very proud to be able to play a role in ensuring its success.

Sincerely,

Frank Panza
Schneider Electric
Secure Power Canada
Director, Business Development & Strategy

Kevin DaSilva, B.E. (Electrical) Hons
Hallwood Milham Technologies Inc.
Advanced Solutions Partner AB & BC
Schneider Electric Secure Power